

## **PAIR A**

### **Personnel manager:**

You are looking for someone to work in the Buying Department.

### **Candidate:**

Studied marketing/Cambridge University

Work in the Sales Department/manage a team of sales reps/5 years

Free time – baseball/fishing

Why? – a lot of experience/great results/like working with people

## **PAIR B**

### **Personnel manager:**

You are looking for someone to work in the IT Department.

### **Candidate:**

Studied computer programming/Harvard University

Work in information technology/manage computer systems/ 2 years

Free time – computer games/paintball

Why? – really like programming and shift work

## **PAIR C**

### **Personnel manager:**

You are looking for someone to work in the Finance Department.

### **Candidate:**

Studied accountancy/Yale University

Work in accounting/deal with the company's accounts/ 7 years

Free time – reading books/skiing

Why? – a lot of experience/like doing calculations

## **PAIR D**

### **Personnel manager:**

You are looking for someone to work in the Design Department.

### **Candidate:**

Studied art and design/Oxford University

Work in Design Department/design new logos and products

Free time – watching films/clubbing

Why? – very creative and productive/this is a successful company introducing new products every year

## **PAIR E**

### **Personnel manager:**

You are looking for someone to work in the Human Resources Department.

### **Candidate**

Studied management/California University

Work in human resources/hire and train new people/3 years

Free time – sightseeing and yoga

Why? – really like meeting new people