#### ELSS810 S3 L2

Improving Leadership: Analyzing and Managing Organizational Phenomena by Reframing; political frame

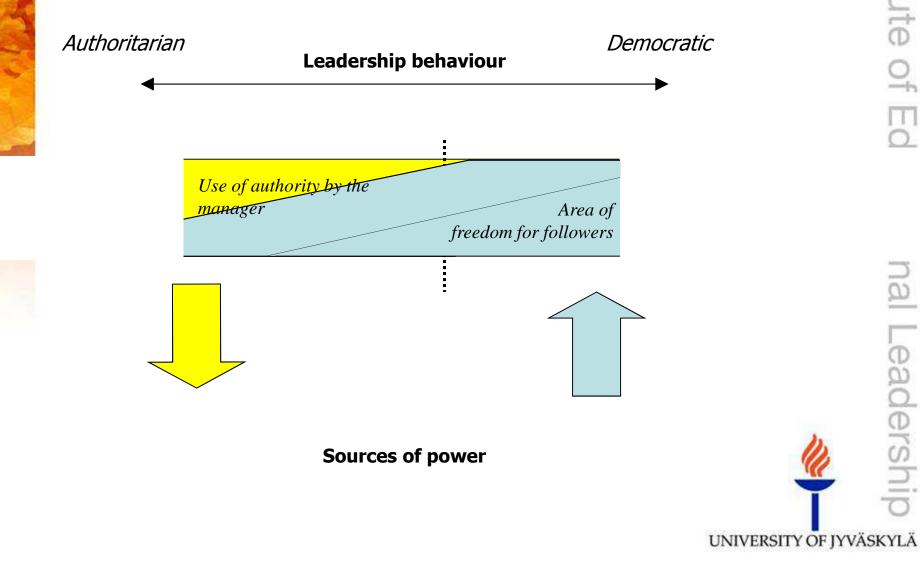
Institute of Educational Leadership University of Jyväskylä Jukka Alava, PhD, Professor emeritus

#### The early understanding of leadership behaviour

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## Sources of power - 1

### French and Raven, 1959, "The Bases of Social Power"

They identified five distinct bases of power:

legitimate, reward, coercive, expert and referent

## Sources of power - 2

#### Hershey and Blanchard, 1982, "Management of Organizational Behaviour"

two more bases of power - connection and information.

# Sources of power – a synthesis

High			
<b>▲</b>	Expert		
	Information	Personal	
	Referent	power	
Readiness	S		
	Legitimate		
	Reward	Position	
•	Connection	power	
Low	Coercive		U

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